| CAREER SERVICES WHAT CAN I DO WITH MY MAJOR? BSBA: MARKETING

Marketing focuses on understanding consumer behavior, market trends, and strategic communication to promote products or services effectively. It involves studying market research, branding strategies, digital marketing, and advertising techniques to influence consumer preferences and drive business growth.

COMMON JOB TITLES * additional education or certification required post graduation **ENTRY & MID LEVEL POSITIONS**

Marketing Coordinator Market Research Analyst **Digital Marketing Specialist** Advertising Coordinator Social Media Manager **Public Relations Specialist**

Brand Manager/Strategist Account Representative Events Manager/Coordinator **Product Manager** Sales Consultant SEO Specialist

AREAS OF EMPLOYMENT: where do marketing majors typically work?

Corporations: Berkshire Hathaway, Omaha Steaks, Mutual of Omaha Government: NE Dept. of Economic Development, MAPA Advertising & Marketing Agencies: Bozell, Sleight Advertising, Hurrdat Retail & E-commerce Companies: Spreetail, Bluestem Brands, Hayneedle Media Outlets: Omaha World Herald, Omaha Magazine, WOWT

Technology Companies: Firespring, Hudl, Infogroup Healthcare: UNMC, Children's Hospital, CHI Health Nonprofit Organizations: Omaha Community Foundation, Joslyn Art Museum Entertainment Companies: Omaha Symphony, Slowdown, Omaha Fashion Week Hospitality Agencies: Hilton Omaha, Visit Omaha, Omaha Marriot Financial Institutions: FNBO, Core Bank, Pinnacle Bank Consumer Companies: Nike, Inc., L'Oreal, ConAgra Brands

IMPORTANT QUALITIES:

Transferable Skills Gained:

Communication Skills Collaboration/Teamwork **Decision-Making Skills** Leadership Creativity Analytical Skills

Concrete Skills Gained:

Microsoft Applications Adobe Creative Cloud Canva Salesforce Social Media: Instagram, Facebook, etc. Asana

HOW TO DEVELOP YOUR SKILLS -

Join a UNO Marketing & Entrepreneurship Program or a CBA Student Organization to connect with other students & get involved in the field Attend events at the UNO College of Business (CBA) to hear from professionals and participate in discussions Participate in **CBA Community Outreach** to get involved in the community and make connections outside of school

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MAJOR + MINOR SPECIALIZATION: HOW CAN I SPECIALIZE IN SOMETHING BEFORE I GRADUATE?

<u>Marketing + Journalism Media Communication minor = Public Relations Specialist</u> <u>Marketing + Psychology minor = Brand/Advertising Strategist</u>

Marketing + Economics minor = Market Research Analyst

* additional education or certification required post graduation

OCCUPATIONAL OUTLOOK:

Advertising & Marketing Managers Sales Managers Public Relations Specialists Market Research Analysts Event Coordinators

EMPLOYMENT OPPORTUNITIES:

Check out daily job postings on **Handshake** related to accounting jobs, internships, and opportunities to boost your student experience

ADDITIONAL EDUCATION:

Graduate School:

Pursuing a Master's degree in Business Administration (MBA) with a related concentration or other advanced degree could provide specialized knowledge and skills needed for your desired career path

More Information:

UNO CBA Graduate Programs UNO Graduate Programs A-Z

OTHER RESOURCES :

<u>UNO Marketing & Entrepreneurship</u> <u>Career Exploration in CBA Career Services</u> U.S. Bureau of Labor Statistics: Occupational Outlook Handbook

NEED SOME EXTRA HELP?

Book an appointment with <u>CBA Career Services</u> Book an appointment with your <u>Advisor</u>

Career Services

EAB 13

🔀 careers.unomaha.edu

🔀 careers@unomaha.edu

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